



STATEMENT OF QUALIFICATIONS





Evans Plumbing Customer Service and Training Center completed in 2017

COMPANY OVERVIEW

Evans Plumbing has been the leader in its industry in Central and South Central Idaho since 1975 and is quickly establishing a significant presence on the Oregon Coast and Southern California. For business owners throughout the region, Evans Plumbing is known as the foremost expert in commercial and service plumbing. With over 60 fulltime employees, Evans Plumbing has completely committed itself to exceeding their clients expectations in customer service, quality of work and reaching its committed deadlines. This commitment has not happened by accident. The company culture, compensation to our technicians, and overall success is purposely linked to customer satisfaction.

Evans Plumbing has successfully divided itself into two departments; service and projects. We have never forgone our daily services to our committed customers in lieu of a large project. Because of the structure of our company, we have been able to attend to “small and bothersome calls” while working large complex projects like food production facilities, resorts, medical centers and airports.

We say with confidence that we are the most capable and professional full service plumbing company in the region and know our customers stand by this statement.

Our Strategy of Growth

Demand of projects and service cycles differently in different regions. Tradesmen find these cycles particularly troublesome when at times there is an abundance at work and other times not. Evans is committed to our employees and want to provide the most stable work environment possible. To this end, Evans has chosen select markets to operate to be able to bounce technicians where the demand is most needed. Many of our plumbers have reciprocating licenses for Oregon and California.

Centralized billing and administration allows all of our customers to access a real person 24 hours a day without fail. Currently Evans has 7 full time staff answering phone calls so the customer is never left in the dark. Growth is limited however to the number of excellent plumbers leading each location representing the company on a day to day basis.



Hailey, ID



Twin Falls, ID



Seaside, OR



Camarillo, CA



**A Few of Our Recently Completed Projects By Category
Exceeding \$750,000 in work.**

Hotel/ Hospitality

Sun Valley Lodge and Inn Remodel, Marriot Townplace

Arts/ Culture

Sun Valley Outdoor Ampitheater, AGRYOS Center of Performing Arts/
Warm River Ski Lodge, Seattle Ridge Ski Lodge

Industrial/ Food Processing

Mellenkamp Processing Barn, Chobani Yogurt Plant, Glanbia Cheese
processing Center

Government

Hailey Airport Expansion, Blaine County Jail, Twin Falls City Hall, Blaine
County Animal Shelter

Schools

Dietrich Elementary, John Evans Elementary, Woodside Elementary,
Hailey Middle School

Housing

Bell Mountain Village Retirement Center, Canyons Retirement Center,
Thundersprings Condominiums, Elkhorn Springs

Medical

St. Lukes Ambulatory Surgery Center, St. Lukes Hospital, St. Lukes Med-
ical Office Plaza





SERVICES AND SPECIALIZATIONS

Value Engineering

Evans Plumbing believes value engineering should be much more than simply an exercise to reduce project cost. Our goal as we enter into the value engineering process is to provide the project team with the information necessary to make informed decisions that will maximize the client's program and budget requirements. Our Project Managers and Technicians work together to review each building system and component. Value, quality, and life cycle are key components we use to determine which recommendations will best meet the needs of our clients. We use a formalized process to identify, present, and track each value engineering option with detailed submittals for each item.

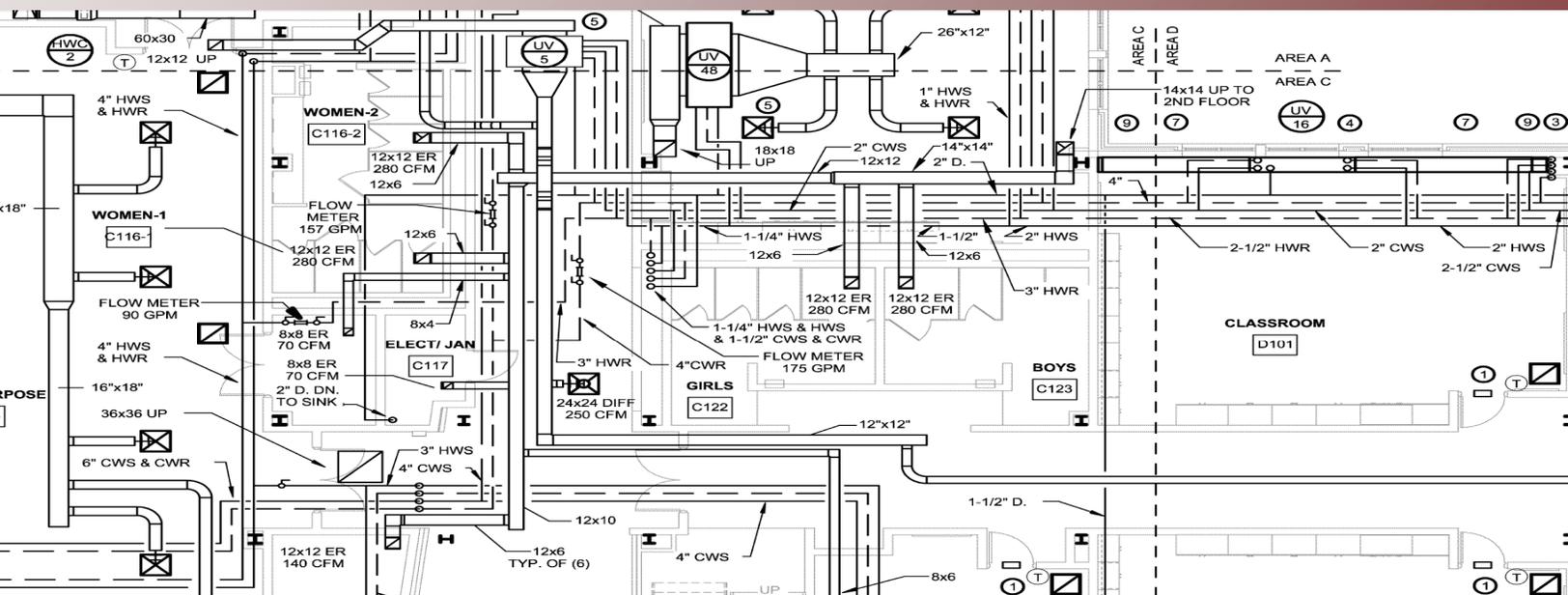
When presenting value engineering options to a client, our team categorizes each option according to our key considerations during value engineering:

Cost Reduction – A less expensive alternative to a specified product or system, which may or may not include a difference in quality

Value Added – A higher quality product that may or may not carry a higher price but will bring added value to the project

Life-Cycle Analysis – During our review of products and systems, we typically identify options that will allow us to strike the proper balance between initial construction cost and long-term operational costs

Maintainability– We review the building from the perspective of the owner's maintenance staff and recommend products that can produce long-term savings through reduced maintenance costs





SERVICES AND SPECIALIZATIONS

Evans Plumbing has a base of 70+ highly experienced and licensed technicians. Often times the technicians that are apart of the initial construction are also available to repair and maintain the structure years later. With both our project and service departments we specialize in the following:

- 24/7 Commercial Emergency Service and Repair
- Water heaters and boilers
- Backflow devices
- Geothermal heating
- Radiant floor heating
- Hydro jetting
- Pipe replacement
- Water and sewer lines
- Grease traps
- Sand traps
- Steam boilers
- Fire sprinkler
- Medical gas

Value Added Services

- Aid the general contractor to develop an overall project schedule
- Evaluate lead times and availability for materials
- Design build/ Review of systems
- On retainer engineer for quick design changes and approval.
- AAA Public Works Certified with \$5,000,000 cap.

OUR MANAGEMENT TEAM

Bryan Evans-Principal Owner

Bryan Evans has been the owner of Evans Plumbing since 1986. Over the past three decades Bryan has become not only known as the most versatile and experienced plumber in the region, but is also known among his clients and peers as having an advanced business acumen. Bryan enjoys supporting local events and community outreach programs. Bryan's business philosophy is centered around the experience of the customer. All critical questions and decisions of where to take the organization is framed around the question of how will this affect the experience of the customer? Customer service has always been at the heart of Bryans work.

Paul Doughty-Junior Owner, Business Development

Paul Doughty has a background in the development of several companies throughout his career including privately owned surgery centers, health care clinics, pharmacies, urgent cares and real estate brokerages. Most recently Paul and Bryan have identified regionally a great need for the trades to establish themselves as centers of excellent customer service rather than being content with the attitude of "We will get there when we get there". Paul is a minority owner and the primary person responsible for the development of Evans Plumbing in its locations in Twin Falls, Seaside and Camarillo. Paul has a degree in Business Administration at Boise State University.

Steve Evans-Vice President/ Office Manager

Steve Evans has been working for Evans Plumbing since 2012 and brings a vast amount of experience in management and computer science. Steve has implemented many programs within Evans Plumbing that include a complete software management transition, operational protocols and data management. Steve brings strong data literacy to the organization that directly correlates to a stronger organization as a whole.

Matt Parke-Human Resource Director/ Trainer

Previous to Matt working with Evan Plumbing, Matt began his professional career with the Sun Valley Cooperation. In 2004 Matt became the Director of Human Resources supervising over 1800 employees at any given time. Rolls for Matt included; performance reviews, compensation, guest legal claims, enhancement of company culture, enforcing company standards and values and training. Today, Matt continues many of the same responsibilities but has the added responsibility of working with upper management to help transition Evans Plumbing from a small company to a mid-sized one. Matt has a Bachelors degree at Idaho State University in Biological Sciences and an Associates degree in Veterinarian Medicine.